



THE JAKARTA GROUP

PT Pudjadi and Sons Tbk

2

KINERJA USAHA



THE JAYAKARTA GROUP

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KINERJA PENJUALAN DAN LABA KOTOR USAHA

TRIWULAN I 2013

	ACTUAL 31/03/2013	RKAP 31/03/2013	ACTUAL 31/03/2012	ACTUAL 31/03/2011
Statistik				
Room available	117.326	117.822	119.474	119.501
Room Occupied	70.448	77.371	77.515	75.581
Room Occupancy	60,04	65,67	64,88	63,25
Average Room Rate	415,980	435,766	405,039	371,702
Revenue (in thousand)				
Room Sales	29.304.990	33.715.655	31.396.591	28.093.595
Food & Beverage Sales	18.110.058	21.118.234	19.372.311	15.948.733
MOD Sales	2.586.123	1.890.247	2.408.546	2.437.407
Others	16.121	12.000	225.737	0
Total Revenue	50.017.292	56.736.136	53.403.185	46.479.735
GOP	18.188.008	23.470.317	21.173.426	18.591.415
% to Total revenue	36,36	41,37	39,65	40,00



PERBANDINGAN KINERJA – PER UNIT HOTEL
DAN USAHA LAINNYA
PER 31 MARCH 2013

DESCRIPTION	PARENT COMPANY - Actual				TOTAL		
	JAKARTA	BANDUNG	ANYER	CISARUA	ACTUAL'13	BUDGET'13	LAST YEAR
Statistik							
Room available	28.503	18.900	4.230	2.752	54.385	54.270	55.269
Room Occupied	17.605	11.462	1.515	1.363	31.945	33.343	33.263
Room Occupancy %)	61,77	60,65	35,82	49,53	58,74	61,44	60,18
Average Room Rate	341,487	435,915	832,407	575,269	408,625	433,448	419,565
Revenue (in thousand)							
Room Sales	6.011.886	4.996.457	1.261.097	784.092	13.053.532	14.452.455	13.955.997
Food & Beverage Sales	4.995.927	2.691.999	1.154.088	202.844	9.044.858	9.848.173	9.419.852
MOD Sales	1.212.880	505.617	45.513	20.139	1.784.149	1.127.137	1.773.246
Total Revenue	12.220.693	8.194.073	2.460.698	1.007.075	23.882.539	25.427.765	25.149.095
GOP	3.736.041	3.759.970	788.241	338.363	8.622.615	10.191.825	10.553.578
% to Total revenue	30,57	45,89	32,03	33,60	36,10	40,08	41,96



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DESCRIPTION	SUBSIDIARIES - Actual						TOTAL		
	BALI	LOMBOK	YOGYA	RESIDENCE	FLORES	BALI BOGA	ACTUAL'13	BUDGET'13	LAST YEAR
Statistik									
Room available	24.394	15.390	11.610	6.002	5.545		62.941	63.552	64.205
Room Occupied	16.582	8.672	7.337	3.909	2.003		38.503	44.028	44.252
Room Occupancy	67,98	56,35	63,20	65,13	36,12		61,17	69,28	75,97
Average Room Rate	472,909	336,551	332,679	551,152	447,222		422,083	437,522	307,565
Revenue (in thousand)									
Room Sales	7.841.785	2.918.570	2.440.863	2.154.455	895.785		16.251.458	19.263.200	17.440.594
Food & Beverage Sales	4.284.639	1.971.523	1.806.962		824.854	177.222	9.065.200	11.270.061	9.952.459
MOD Sales	336.202	135.111	108.735		221.926		801.974	763.110	635.300
Others						16.121	16.121	12.000	225.737
Total Revenue	12.462.626	5.025.204	4.356.560	2.154.455	1.942.565	193.343	26.134.753	31.308.371	28.254.090
GOP	4.882.079	1.891.133	1.604.565	933.081	249.252	5.283	9.565.393	13.278.492	10.619.848
% to Total revenue	39,17	37,63	36,83	43,31	12,83	2,73	36,60	42,41	37,59



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RINGKASAN DATA KEUANGAN

Dalam Jutaan Rupiah	2008	2009	2010	2011	2012
Pendapatan Usaha	158.486	188.605	202.775	238.884	250.244
Laba Kotor	113.041	137.070	140.885	165.883	171.664
Laba Usaha	71.841	92.587	91.028	104.102	106.329
Laba Sebelum Manfaat (Beban) Pajak	32.991	53.524	50.416	58.130	56.254
Laba Komprehensif			40.432	44.245	41.378
Laba Pemilik Entitas Induk	20.452	32.045	29.932	33.703	32.740
Laba Bersih per Saham Dasar Yang Dapat Didistribusikan	158	247	231	260	42
Aset Lancar	85.983	83.709	101.272	126.059	122.769
Moda Kerja Bersih	25.261	24.788	38.546	59.754	60.788
Jumlah Aset Tetap Bersih	160.604	189.670	198.490	203.593	212.051
Jumlah Aset Tidak Lancar	169.134	206.749	220.052	220.978	230.824
Jumlah Aset	255.118	290.457	321.325	347.037	353.593
Jumlah Hutang Jangka Pendek	60.722	58.921	62.726	66.305	61.981
Jumlah Hutang Jangka Panjang	90.100	87.864	86.462	75.268	63.369
Jumlah Kewajiban	150.823	146.785	149.187	141.574	125.351
Jumlah Ekuitas	83.297	114.973	172.137	205.463	228.242
Jumlah Saham Yang Beredar (000 lembar)	129.726	129.726	129.726	129.726	778.355
Rasio Laba (Rugi) terhadap Jumlah Aktiva	8,02%	11,03%	12,58%	12,75%	11,70%
Rasio Laba (Rugi) terhadap Ekuitas	24,55%	27,87%	23,49%	21,53%	18,13%
Rasio Lancar	70,62%	70,39%	61,94%	52,60%	50,49%
Rasio Kewajiban terhadap Ekuitas	181,07%	127,67%	86,67%	68,90%	54,92%
Rasio Kewajiban terhadap Jumlah Aktiva	59,12%	50,54%	46,43%	40,80%	35,45%

PT.PUDJIADI AND SONS,Tbk PENCAPAIAN USAHA

	PARENT COMPANY				SUBSIDIARIES				
	2010	2011	2012	BGT 12	2010	2011	2012	BGT 12	
Revenue	91.105.093	106.178.700	118.023.301	102.903.653	111.669.968	126.709.106	132.221.088	144.165.513	Revenue
Jakarta	39.856.033	49.897.718	58.027.134	43.801.493	61.013.327	69.758.509	66.449.291	80.776.530	Bali
Bandung	34.642.448	38.735.960	40.343.549	40.890.325	21.834.762	25.232.598	27.320.874	28.078.793	Lombok
Anyer	12.819.550	13.416.067	14.648.999	13.640.143	18.514.496	19.702.878	19.518.006	21.363.800	Yogya
Cisarua	3.787.062	4.128.955	5.003.619	4.571.692	10.307.382	12.015.121	9.589.020	13.946.390	Ressidence
						4.868.240	6.819.512	7.439.000	Flores
						1.127.701	2.524.385		Lainnya
Operating expenses	51.895.617	58.289.953	65.723.998	54.632.664	53.075.908	71.370.067	78.191.584	67.484.964	Operating expenses
GOP	39.209.476	47.888.747	52.299.303	48.270.989	58.594.060	55.339.039	54.029.504	76.680.549	GOP
Jakarta	12.865.899	18.563.426	21.780.466	16.931.471	39.565.566	37.471.725	31.533.712	46.371.264	Bali
Bandung	18.719.281	21.069.856	21.649.331	22.435.310	9.206.532	8.544.320	12.368.270	12.691.430	Lombok
Anyer	5.994.713	6.670.177	6.723.604	6.908.804	7.410.526	11.059.069	8.187.847	9.668.264	Yogya
Cisarua	1.629.583	1.585.288	2.145.902	1.995.404	2.411.436	1.173.109	1.134.011	7.949.591	Ressidence
					(6.775.714)	(2.909.184)	(845.658)	1.305.323	Flores
						874.159	1.651.322		Lainnya
% GOP	43,04%	45,10%	44,31%	46,91%	52,47%	43,67%	40,86%	53,19%	% GOP